

The critical importance of technology for remote communications

2024 Papua New Guinea Investment Week

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**ACCELERATE
AHEAD**

World-Leading Remote Communications Service Provider

Comprehensive Global Network

40 Gbps

GEO Network Capacity

AUTHORIZED
INTEGRATOR
& RESELLER

STARLINK



OneWeb



INTELSAT

Globalstar

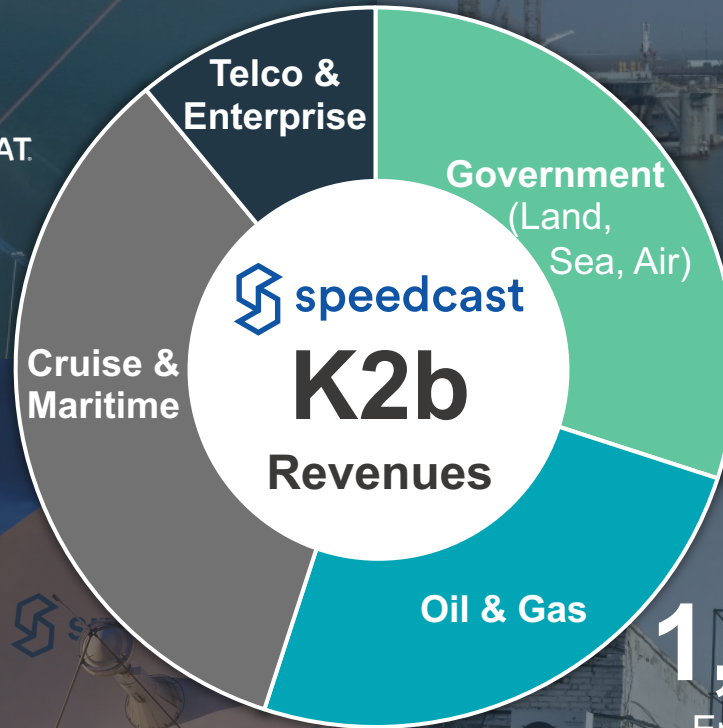
iridium

inmarsat

Newtec

iDIRECT

O3b



Dominance

70%

Cruise
Passengers
Served

26%

Oil & Gas
Market Share
(NSR)

40,000+

Active
Remotes

Innovative Technologies



Virtualisation



SD-WAN



4G/5G



Cloud



Media &
Crew Welfare

Scale

1,200

Employees

115

Field Technicians

Legal Entities in

50+

Countries

3,200

Customers in

140

Countries



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SPEEDCAST Investment in PNG



POM



Lae

Taken in CANIBAL COUNTRY — With Pastor Len Barnard's family we made a visit down into primitive areas south of Kainantu, to the KARIMUI. Most of these people had never seen "white" women and children before.



PNG History

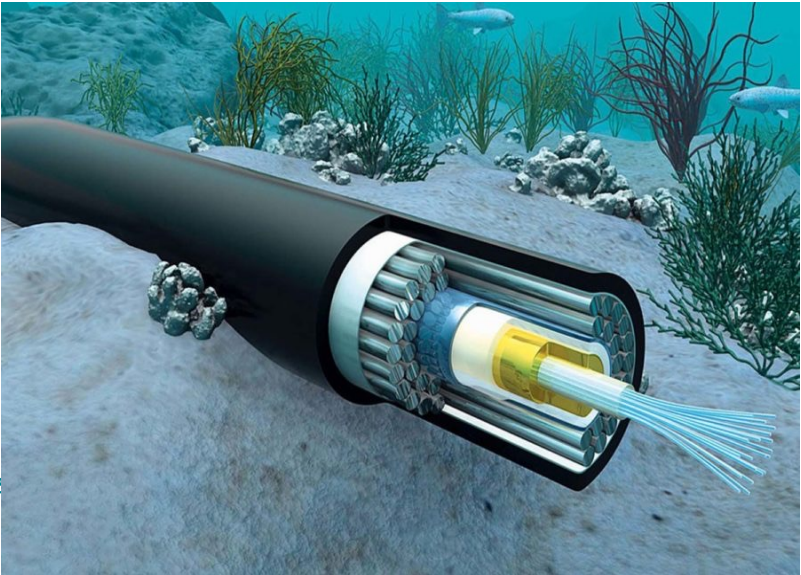
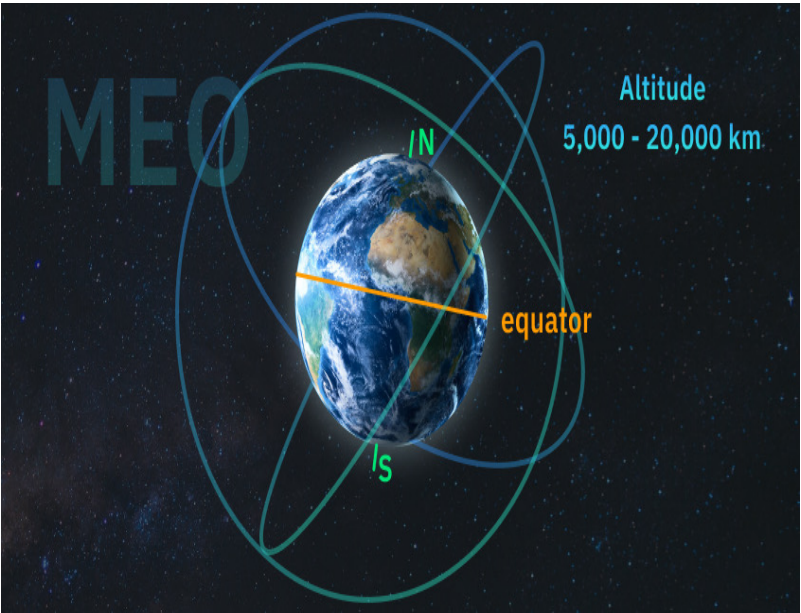
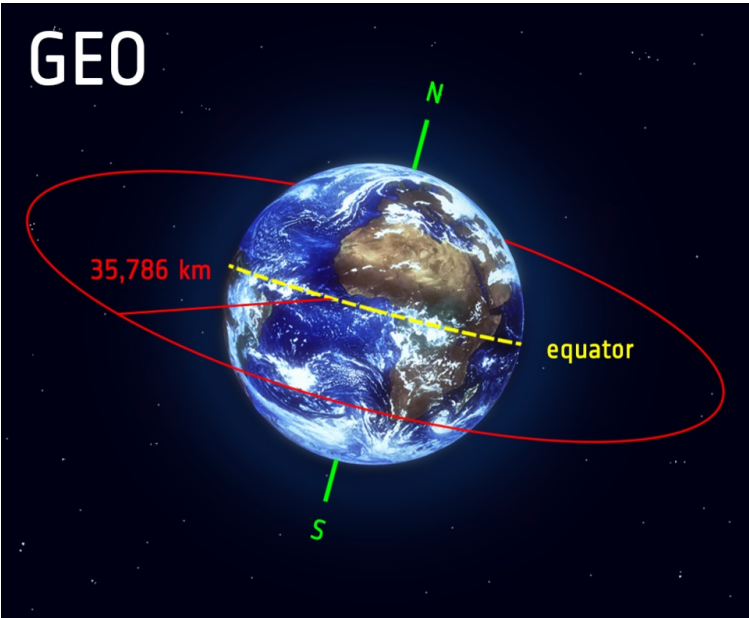
Speedcast investment in Staff and Management

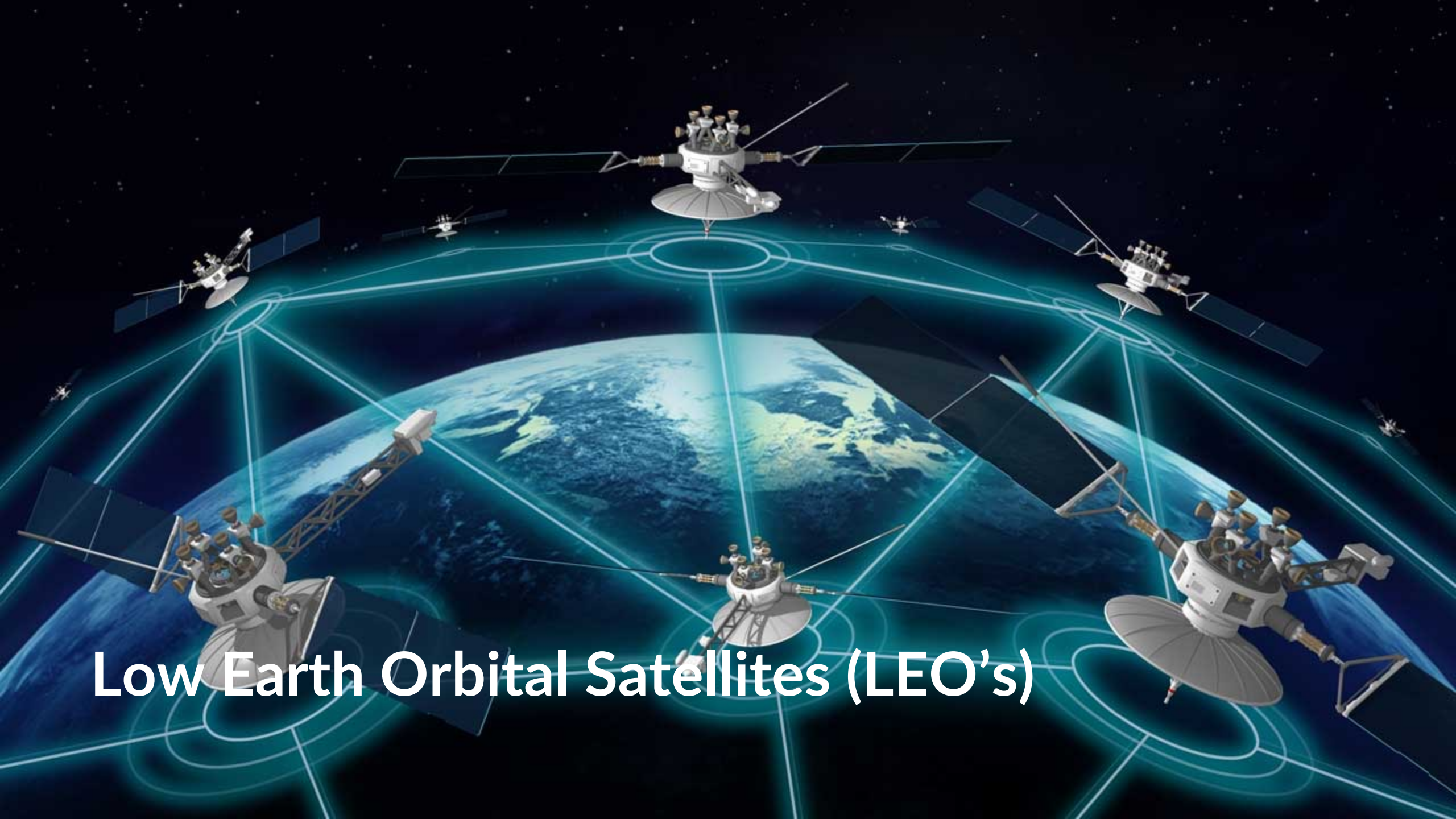




Speedcast Investment into the community
<https://www.operationlife.org.au/>

Speedcast investment in new technologies





Low Earth Orbital Satellites (LEO's)

Starlink

- Global Service, wherever it is licensed
- SpaceX has launched over 7,000 satellites
- Speeds of ~200/25 Mbps
- Best effort performance
- Public Internet
- Intersatellite links (ISL)
- Low-cost flat panel hardware, one model
- Antennas getting Smaller – backpack size
- Variable fixed and mobile plans
- Designed to be installed by non-technical



As of November 2024

AUTHORIZED INTEGRATOR & RESELLER | STARLINK

10,000

KITS SOLD AND COUNTING

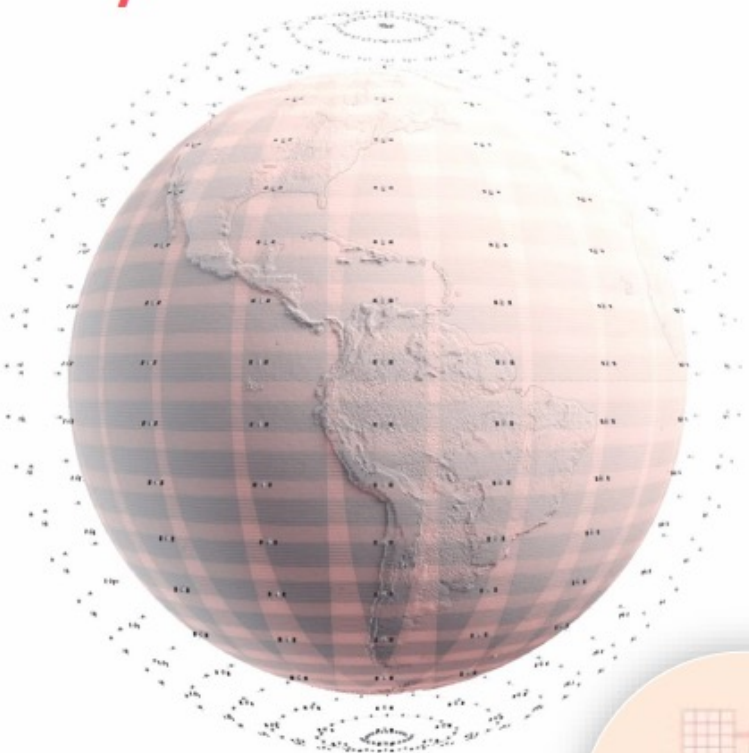
SPEEDCAST.COM/STARLINK

speedcast

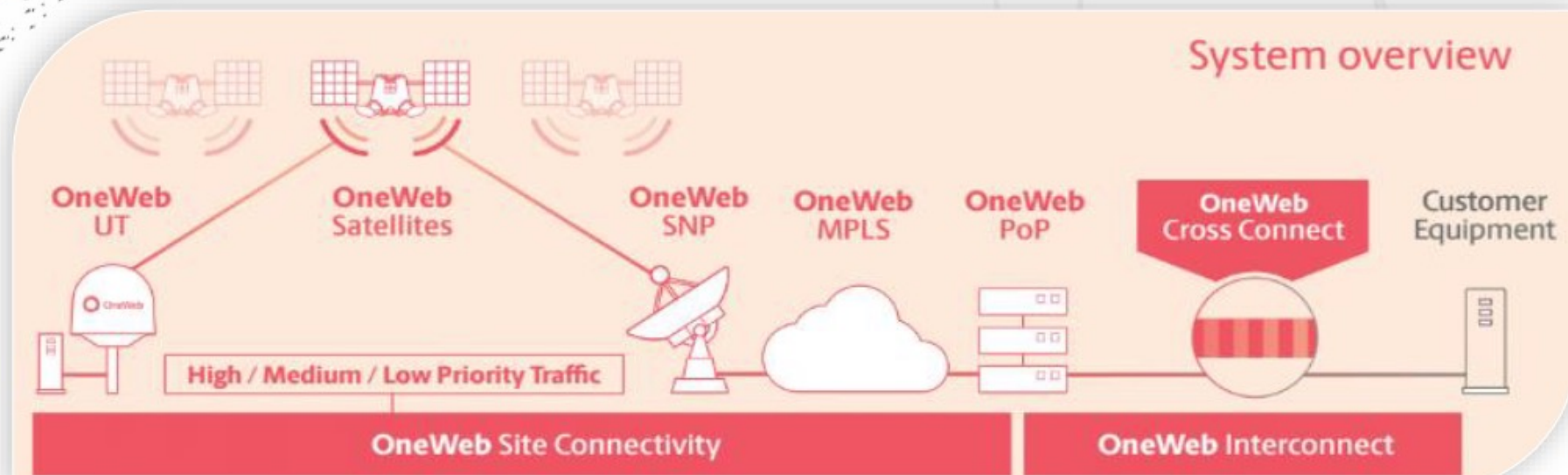
The banner features a dark background with a starburst effect above the date. The number '10,000' is rendered in large, glowing, 3D-style teal characters. To the right is a small image of a Starlink flat panel antenna. The Speedcast logo is in the bottom right corner.



System overview



- 634 satellites in 12 planes
 - 1200km above the Earth
 - 588 active
 - 46 spare (4 per plane)
-
- 2 Satellite Operations Centers (SOCs)
 - 20+ Points of Presence (PoPs) and growing
 - 40+ Satellite Network Portals (SNPs)



Where does the magic happen?

- Using ALL these technologies to deliver 100% UPTIME
- Not in ONE single technology. Not one antenna or subsea cable
- Utilizing a smart edge device to incorporate multiple WAN's
- Being technology agnostic – don't tie yourself to a single tech
- Understanding the challenges
- Combining technologies and hardware to deliver Metro like SLA's in remote PNG

Research Vessel Polarstern Case Study

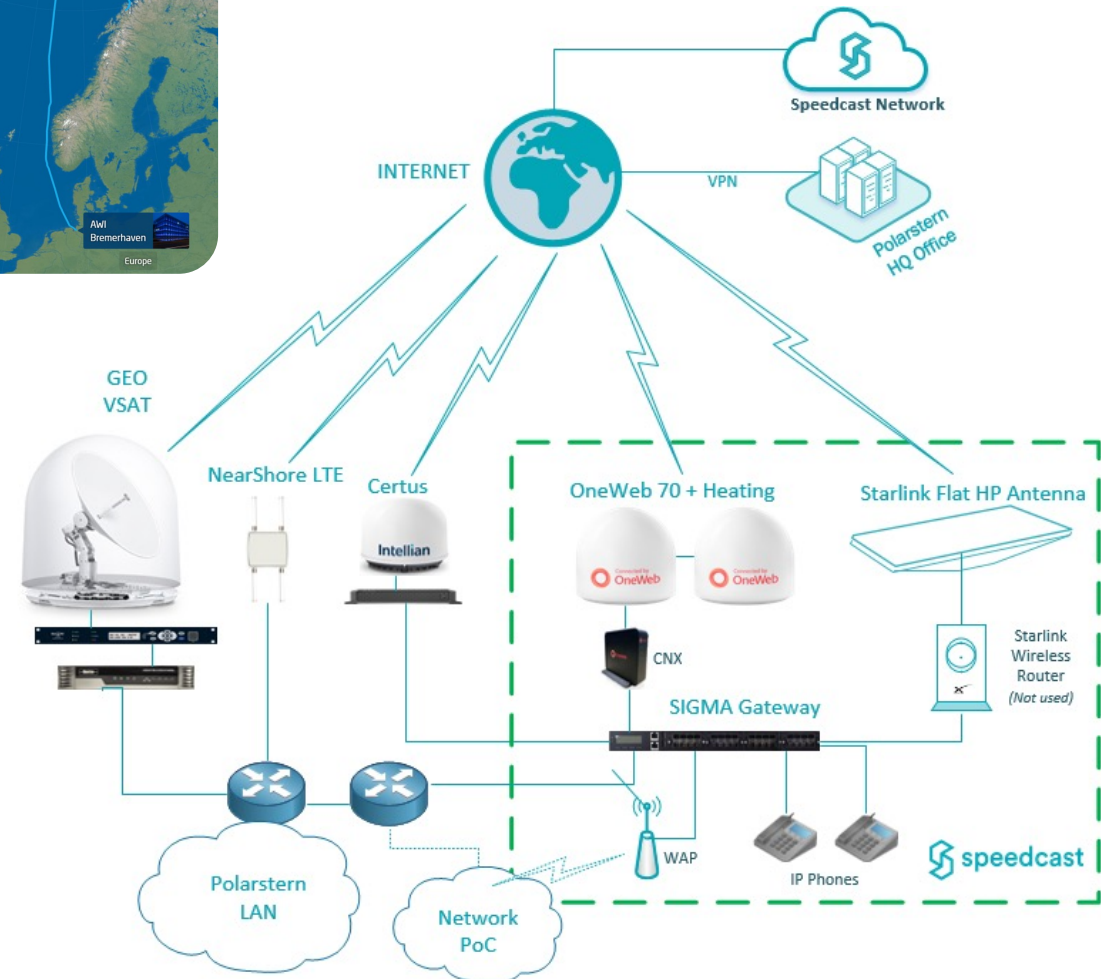
Multi Bearer WAN

Customer Needs

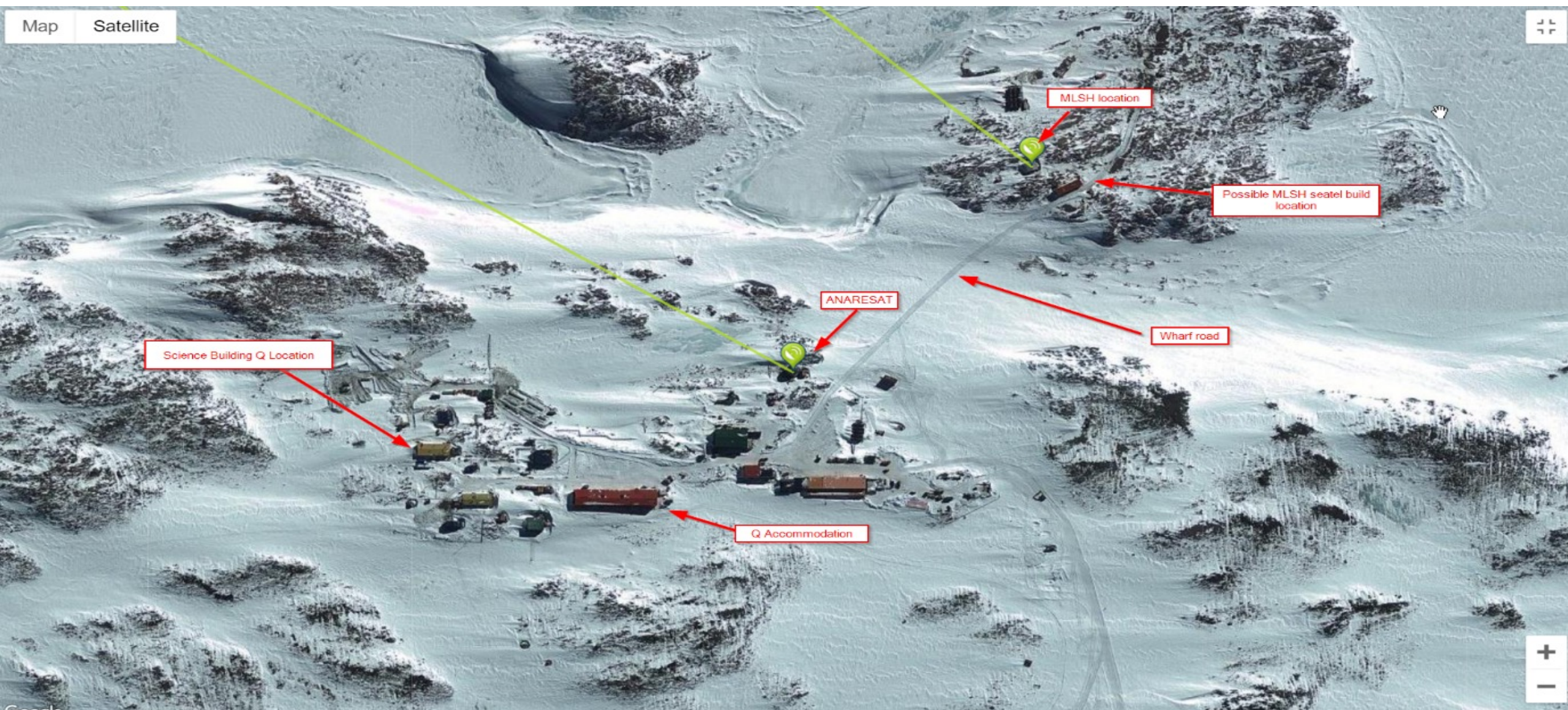
- Reliable, always on connectivity
- High throughput connectivity for data hungry research
- Reliable connectivity and coverage options at the ends of the Earth and in extreme conditions, including high latitudes (83N)

Solution

- WANs: OneWeb Ocean, Starlink , GEO, Certus
- Management platform: Speedcast SIGMA
- Enabled the vessel's first high-speed internet at the North Pole
- System used to stream live video from diving operations



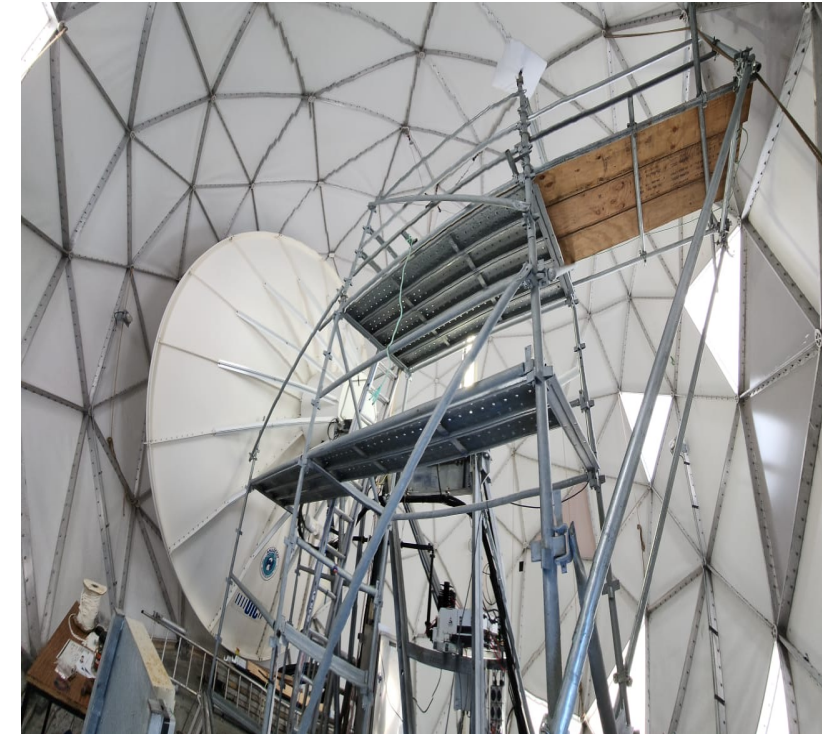
Casey Station – South Pole



Casey Station: New secondary GEO tri-band



Casey Station, Antarctica: Starlink + SDWAN



Starlink in the Radome

Starlink



Collaborating to Meet Precise Customer Needs

Innovating



Customized Network Interface for AAD

Remote comms in a box

- Easy, seamless SSID-connected wireless device
- Enables Multi-WAN service
- Creates a secure VPN tunnel from sites to HQ
- 7 units

3 Components:

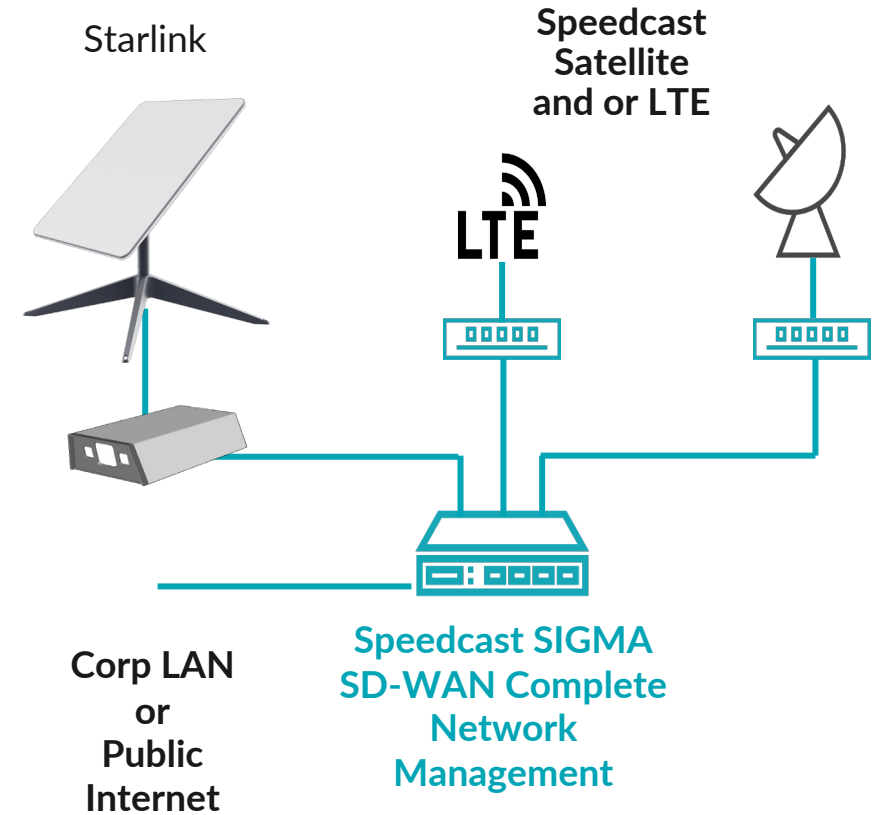
- **SIGMA**, power supply, 3 Ubiquity wireless devices for extended wireless connectivity
- **Starlink** kit and case
- **Iridium Certus** – fully operational inside the Pelican Case while connected





Northern Territory – Whole of Government

Embrace the tech – for 100% uptime



Thank you



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